Forty publish.
24 trade & Lib
university presses.

16 gen. trade pub.
pay 10% of list price
up to 5000 / cop.
12½% to 10,000
15% thereafter

Farrar, Straus &
Giroux - most liberal
10% to 2500 - 12½ to
to 5000 - 15% thereafter

Three pub. include one
mass market house, pay
10% to 7500 copies
rising on the jump
12½ to 10,000 smaller
to 12,000 & the limit to
15,000, before paying 15%.

Two other [illegible] 10%
to 5000, but the 12½
[illegible] 75 00 &
[illegible] smaller issues
[illegible] straight 10%
[illegible]

[illegible]

[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]

[illegible]
[illegible]
[illegible]
[illegible]

Royalties record
[illegible] paper- high
record rights .6 to
7½ for quality pa-
generally ... low + 10
to 15 % ... high to 20%

Royalties - mass-
market paperback rights
& up to 150,000 cop-
[illegible]
[illegible]

[illegible]
6% ... [illegible]
[illegible]

[illegible]
[illegible]

to 75 of
[illegible] appear
[illegible] Standard Oil and
in our [illegible]
publish [illegible] anything
[illegible] [illegible]
[illegible] [illegible]
75-25 split [illegible]
Contract.

[illegible] [illegible]
[illegible] agreed
[illegible] royalty paid [illegible]
[illegible] at all wells
[illegible] point (1000
to 1500 capacity.